



*A Better Future for Surplus*

LOCAL SERVICE, GLOBAL REACH

## ABOUT US

### LIQUIDITY SERVICES INC.

Liquidity Services Inc, listed on the NASDAQ stock exchange (NASDAQ: LQDT), is a global leader in surplus asset management solutions. With multiple online marketplaces, they specialise in a wide variety of services tailored for all surplus assets classes across all major industries.

### GO-DOVE.COM

Go-dove.com, one of the online marketplaces of Liquidity Services has recently launched an upgraded marketplace with an updated look and feel. The upgraded marketplace allows for not only online auctions, but also the opportunity to make an offer on assets and/or buy assets directly.

### ALL SURPLUS

Further to the launch of the updated marketplace as indicated above, Liquidity Services has also developed and launched a new marketplace called All Surplus.

All Surplus is a new business and government asset sale marketplace that aggregates all assets of the Liquidity Services (NASDAQ:LQDT) marketplaces worldwide and further more allows for managed and/or self-direct sales processes. It is a scalable platform which can manage virtually unlimited asset sales in every category and condition from any location.

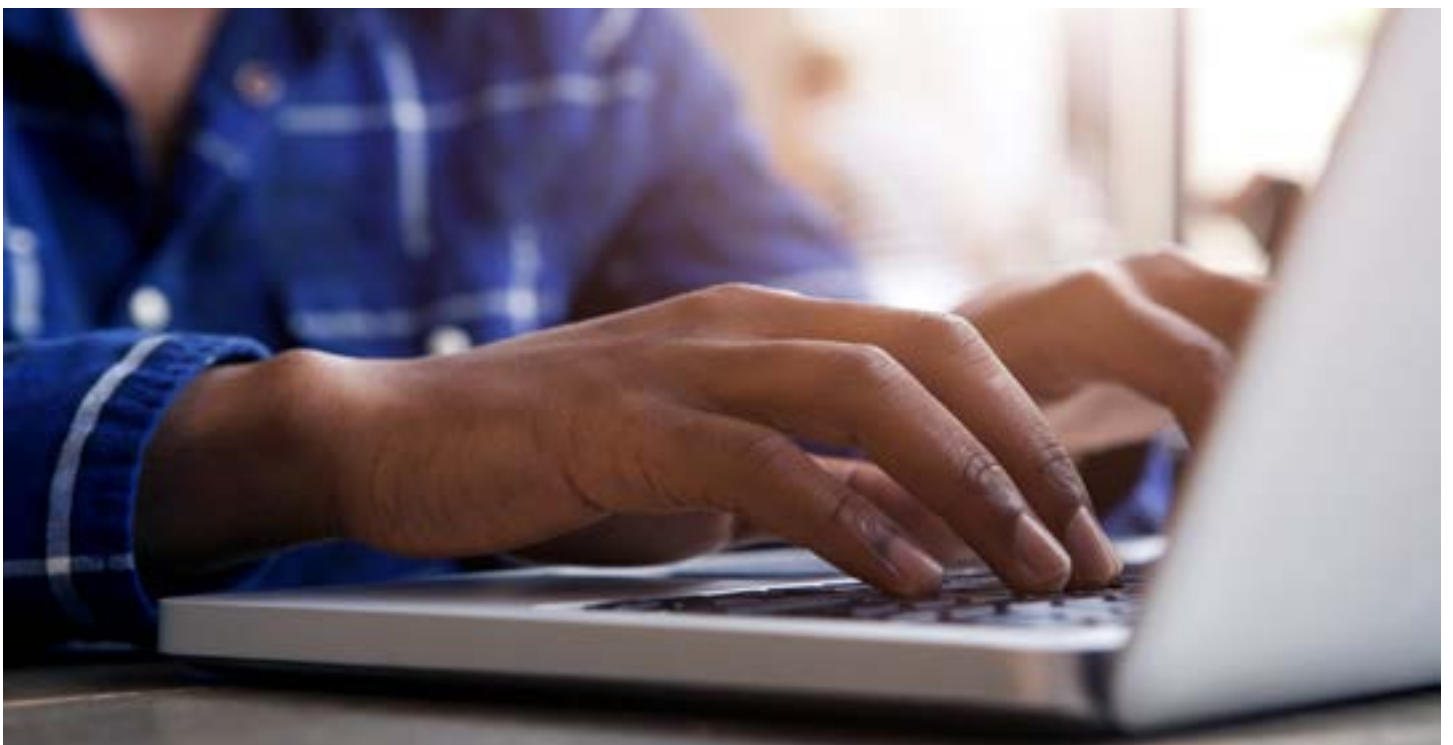
All Surplus and the new Go-dove.com marketplace are mirror imaged intuitive marketplaces which allows for optimal user experience.

### GOINDUSTRY DOVEBID IN AFRICA

GoIndustry DoveBid, an asset disposal and management specialist, is the African representative of Liquidity Services where we have access to global buyer markets. Our experts have over 30 years of experience in the Corporate, Government, Retail and Legal sectors.

We established our Southern African presence in 2004, hosting the continents first online auction.

We are proudly a **B-BBEE Level 1** company and committed to preferential procurement drives, enterprise development, and multiple social responsibility programs.



## LIQUIDITY SERVICES – ONLINE MARKETPLACES



A LIQUIDITY SERVICES MARKETPLACE

A provider of asset management services for surplus or idle assets from a wide range of categories and industries. Between its asset valuation and appraisal services, web-based surplus asset management platform and other value-added services, the scope and scale of this platform allows clients to strategically manage investment recovery.



AllSurplus is the world's leading marketplace for business surplus, ranging from heavy equipment to industrial machinery, powered by the most experienced and trusted company in the surplus industry: Liquidity Services. AllSurplus enables sellers to take back control of their asset recovery process by selling direct to our 3.6 million registered buyers at attractive rates. Our multi-channel sales process regularly generates higher net returns by delivering true market values with fewer fees.



Machinio is the largest global platform for buying and selling machinery and equipment. We're experts at using technology to connect buyers and sellers and facilitating transactions. Thousands of dealers and suppliers trust us to market and sell their equipment. We do this by introducing them to millions of new buyers each year.

## OUR VISION FOR OUR CLIENTS



### Better Service

We operate as a true partner, demonstrating a deep understanding of your industry



### Better Scale

Our tailored solutions evolve in accordance with your changing business needs



### Better Results

We maximize return and long-term value for some of the world's largest companies

## GLOBAL REACH

6 CONTINENTS

21 COUNTRIES

53 OFFICES



Nearly  
**3.6 MILLION**  
buyers worldwide



Over **14 000**  
sellers worldwide



**8 BILLION**  
completed sales  
transactions



Nearly  
**800 MILLION**  
annual page views



# OUR VALUED CLIENTS

## CORPORATE

We work with corporate companies across all major industries, including mining and construction, automotive, real estate, engineering, oil and energy, and transportation. We tailor our solutions to provide a holistic strategic asset management solution to best suite our clients' business needs. We strive towards a service offering that is comprehensive, modular and scalable, spanning across all asset categories, sales channels and locations in line with our clients' needs.



## LEGAL

We regularly hold auctions on behalf of the legal fraternity, such as insolvency practitioners, business rescue practitioners, executors and curators of deceased estates and financial institutions. The movable assets vesting in these estates are typically placed on our bi-monthly Western Cape warehouse auctions. Our service offering to the legal fraternity is far-reaching, as the assistance required from this sector is very much dependent on the type of matter and assets vested in such estates.



## GOVERNMENT

We have conducted valuations and disposals for many government institutions and state-owned companies. We regularly tender and submit competitive bids to governmental entities in order to offer our extended services for major projects. Our main goal is to combine a number of our service offerings as a commitment to provide efficient and strategic service to our clients.



# INDUSTRIES WE SERVE



MINING



CONSTRUCTION



TRANSPORT AND AUTOMOTIVE



OIL AND ENERGY



REAL ESTATE



SCRAP



MANUFACTURING



AEROSPACE AND DEFENSE



CONSUMER GOODS



BIOPHARMACEUTICAL

## OUR SERVICES



### AUCTIONS

We offer a specialised online auction platform as well as hosting live, on-site auctions.



### MAKE AN OFFER (PRIVATE TREATY)

A confidential sales process, best suited to highly-specialised assets.



### BUY IT NOW

We offer assets that can be bought directly from our platform.



### APPRAISALS & VALUATIONS

Asset appraisals and valuations conducted by qualified industry specialists.



### PROCESSING, WAREHOUSING AND STORAGE

We offer asset upliftment and storage prior to disposal. We clean, recycle, dismantle and manage assets that require specialised handling.



### ASSET MANAGEMENT

We identify, tag, categorise and analyse assets for verification purposes, which can also be done through using proprietary AssetZone<sup>®</sup> software. Clients can thereby monitor their assets throughout their lifespan and use this data to perfect Notarial Bonds.

## LOCAL SERVICE

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South Africa

## GLOBAL REACH

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**United States** (23 offices)

**Argentina**

**Australia**

**Brazil**

**Canada** (3 offices)

**China** (2 offices)

**Colombia**

**Cost Rica**

**France**

**Germany**

**India**

**Ireland**

**Japan**

**Malaysia**

**Mexico**


**Philippines**

**Singapore**

**Spain**

**United Arab Emirates**

**United Kingdom** (4 offices)

 0860 00 00 10

 [www.go-dove.co.za](http://www.go-dove.co.za)

 [sa.sales@go-dove.com](mailto:sa.sales@go-dove.com)

 @GoDoveSA